

# **GENEVA INTERNATIONAL LLC**

A US distribution partner bringing senior level stewardship and global sourcing of quality oil and fuel products to worldwide markets.

# **Geneva International Telephone Contact**

855-201-2026

# **Corporate Office**

Geneva International LLC 3400 North McColl Road #35 McAllen, TX 78501

# **Regional Sales Office**

Geneva International LLC 654 First Street , Suite 212 LaSalle, IL 61301







Geneva International is a true distribution partner to the oil and fuel industry. This partnership is evidenced by senior level stewardship of each transaction, trusted long-standing industry relationships and financial stability.

**Senior Level Stewardship.** Geneva International top level management personally oversees every transaction with both suppliers and buyers. This ensures open lines of communication, accuracy of orders, responsiveness to customer needs, timeliness of deliveries and maintaining the highest ethical standards.

Our executives regard our customer's business as highly as we do our own so we provide the highest level of personal oversight and diligence to ensure the success of every transaction. This approach has gained Geneva International a reputation as a trusted distribution partner, earning increasing levels of repeat business from customers around the globe.

Trusted Long-Standing Industry Relationships. Geneva International has over 30 years experience and connections in the oil and fuel industry, as well as related industry infrastructures, such as equipment and transportation. These connections give Geneva International a trusted network within which to operate and ensure just-in-time delivery of quality products. We have robust customer relationships across the globe, and have developed particularly strong transportation partnerships in Mexico to ensure product delivery without incident

**Financial Stability.** At Geneva International, we maintain a close banking relationship with a top 25 international bank which provides fully secured financial transactions for both buyer and seller. Geneva International has the financial wherewithal to pre-pay suppliers 100% of orders.







Tom Stevenson

Jeff Halbirt

Frank De Los Santos

"What you need, when and where you need it. No excuses."

-Tom Stevenson

### **Your Partner Across the Globe**





### **OIL PRODUCTS**

#### **Base Oils**

Geneva International sources the base oils that often remain when the rest of the crude oil is transformed into diesel fuel, jet fuel and more. The American Petroleum Institute (API) has categorized base oils into five categories (API 1509, Appendix E). The first three groups are refined from petroleum crude oil. Group IV base oils are full synthetic (polyalphaolefin) oils. Group V is for all other base oils not included in Groups I through IV. Each group works better for different uses.

		API BASE OIL CATEGORIES						
		Base Oil Category	Sulfur %		Saturates %	Viscosity Index	Process	
Synthe-c Mineral		· Group I	>0.03	And/or	<90	80 to 119	Solvent Refined	
		Group II	<0.03	And	>90	80 to 119	Hydrotreated	
		Group III	<0.03	And	>90	>120	Hydrocracked	
		Group IV	Pol	Chemical reacPon				
		Group V	All other					





### **OIL PRODUCTS**

#### **Pale Oils**

Pale oils are a base oil stock which are highly naphthenic in content (in contrast to the more common paraffinic base oils.) They are lower-gravity, wax-free oils that are used in moderate temperature applications, mainly for manufacturing metal working fluids, greases and other industrial and anticorrosion fluids.

## **Certificates of Analysis (COA)**

Geneva ensures the quality of all products ordered and provides COA's with each transaction.

Certificate of Analysis - Pale oil (Clear)							
TEST	METHOD	UNITS	RESULT				
Density (15°C)	D-4052	Kg/dm3	0.8127				
Specific Gravity (60°F)	D4052	SG	0.8124				
API Gravity	D-1298	°F	43.27				
Flash Point	D-93	°F	194				
Viscosity (40°C)	D-7042	cSt	3.1				
Color	D-1500	N/a	0.5				
Ash	D-482	%Mass	<0.008				
Total Acid Mg KOH/g	D-974	mg KOH/g	<0.01				
Sulfur	D-4294	ppm	1				
Pour Point	D-97	°C	<-60				
Water (CKF)	D-6304	Ppm	42				
BTEX (direct Inject)	SW-8468260B	ppm	Nd				







### **FUELS**

Geneva International sources all varieties of fuel products. Oils and Diesel Fuels are broken down by numbering system, categorized by API Gravity (weight and viscosity), as well as BTUs.

• #1 - #1 Fuel oil, Kerosene, jet fuel, #1 Diesel, #1 heating oil

#2 - #2 Diesel, #2 Heating Oil

• #4 - #4 Diesel, this is heavy oil used in large marine applications

• #5 - #5 Fuel oil, also known as bunker oil, residuum, for ship boilers

• #6 - #6 Heavy Oil, #3 heavy bunker oil, residuum, for boilers



#### **Diesel**

Diesel or Diesel fuel in general is any fuel used in diesel engines. The most common is a specific fractional distillate of petroleum fuel oil, but alternatives that are not derived from petroleum, such as biodiesel, biomass to liquid (BTL) or gas to liquid (GTL) diesel, are increasingly being developed and adopted.

#### **D6**

D6 is also known as residual fuel oil and is of high-viscosity. This particular fuel oil requires preheating to 220 - 260 degrees Fahrenheit. D6 is mostly used for generators. Since it requires pre-heating, it can't be used in small boats or cars. However large ships and power plants can use the residual fuel oil.

#### **D2**

D2 is also known as gas oil. It is made from refinery Distillate #2. This type of fuel can be used without additives or reformers. D2 is primarily used in diesel engines.

#### **Jet Fuel**

Jet Fuel is a Kerosene-type, high-quality product used primarily as fuel for commercial turbojet and turboprop aircraft engines.

#### **BioDiesel**

Biodiesel is an alternative fuel formulated exclusively for diesel engines; it's made from vegetable oil or animal fats. Biodiesel can be mixed with petroleum diesel in any percentage, from 1 to 99, which is represented by a number following a B. For example, B5 is 5 percent biodiesel with 95 percent petroleum, B20 is 20 percent biodiesel with 80 percent petroleum, or B100 is 100 percent biodiesel, no petroleum.



#### **BUSINESS SERVICES**

All Geneva International transactions include the following business services to ensure quality product delivery and transparency.

Formalized quotes and invoicing procedures

· Certificate of Analysis

Bills of Lading at both supplier and delivery destinations

· Reconciliation processes for product that expands/contracts during transit.

• 24/7 access to Geneva International top management

Insurance and bonds to cover product during transit

• Export permits, taxes and insurance required for international business transactions

Geneva International provides a full range of transportation alternatives

By Ship

By Rail

By Truck

By Pipeline

#### **Especially Strong Network in Mexico**

While Geneva International ships product all over the world, we have an especially strong and trusted network in Mexico where we can ensure product delivery without incident. That network includes routinely shipping to the following destinations where product is trans-loaded to buyer's trucks for delivery to Mexico: LaFeria, TX, Rio Grande, TX, Laredo, TX, Brownsville, TX, and Three Rivers, TX.





#### **CORPORATE STRUCTURE AND GOVERNANCE**

Geneva International is a Limited Liability Company, registered in Texas.

GENEVA INTERNATIONAL LLC				
Texas Taxpayer Number	81-2473863			
Right to Transact Business in Texas	Active			
State of Formation	TX			
Registered AgentName	Peter J Marmo			
Registered Office Street Address	2727 Allen Parkway Suite 1700 Houston, TX77019			

Owner:

Tom Stevenson

#### **General Counsel**

Jerome P. Kurtenbach

#### **Lead OutsideCounsel**

Clark Hill, PLC

#### **Banking & Financial**

- Top 25 international bank
- Fully secured financial transactions for buyer and seller
- Audited financial statements available upon request

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